



## **LIGHTMED Corporation Signs Exclusive Distributorship Agreement with Marco Ophthalmic, Lombart Instrument and Enhanced Medical Services**

**Jacksonville, FL, August 1, 2019** - Marco Ophthalmic will be the co-branded partner and exclusive representative of LIGHTMED Lasers in the US market. As part of the Advancing Eyecare alliance of companies, Marco Ophthalmic's exclusive dealers for the LIGHTMED Lasers will be Lombart Instrument and Enhanced Medical Services (EMS) nationwide. These companies will collectively and exclusively offer all products in the extensive catalog of LIGHTMED high-quality ophthalmic lasers.

The addition of LIGHTMED lasers and ultrasound equipment augments the extensive suite of ophthalmic products that Advancing Eyecare companies offer to ophthalmic and optometric practices, universities, hospitals, and more.

"We are committed to helping our customers achieve the best results for their patients by providing them access to superior ophthalmic equipment and services," says Brad Staley, CEO of Advancing Eyecare. "LIGHTMED's lasers are of the highest quality and best value on the market and we're proud to add them to our product mix."

LIGHTMED manufactures a variety of laser technologies that include YAG photodisruptor, selective laser trabeculoplasty (SLT), photocoagulators, and other diagnostic devices used to safely and effectively treat eye diseases. The unique modular design of LIGHTMED lasers allows physicians to easily add functions for seamless integration at any time. Additionally, all photocoagulators include SP-Mode™, LIGHTMED's proprietary sub-threshold microsecond laser technology.

"We are very excited about our new partnership with Advancing Eyecare," says Jennifer Lee, General Manager of Americas at LIGHTMED. "We believe this relationship is a strong opportunity for us to expand our presence in the United States."

"LIGHTMED products are carefully designed and engineered to fit the rapidly changing needs of the medical device market," says Gary Lee, CEO of LIGHTMED. "Our primary focus is to provide

medical technologies that deliver excellent patient care for secondary cataract, floaters, glaucoma management and a wide variety of retinal diseases.”

With a combined field team of over 120 sales and service specialists throughout the US, the Advancing Eyecare network is positioned to provide unparalleled support for LIGHTMED ophthalmic lasers nationwide.

### **About Advancing Eyecare**

Advancing Eyecare is a partnership of leaders in the eyecare instrumentation marketplace established to offer the best products and service solutions in the ophthalmic equipment industry. Currently comprised of Marco Ophthalmic, Lombart Instrument, Enhanced Medical Services (EMS), and INNOVA Medical, the combined scope of the organization has the broadest product portfolio, the most knowledgeable people, and the most reliable localized service in the industry. Advancing Eyecare is a wholly-owned portfolio company of Atlantic Street Capital, a private equity firm investing in middle market, fundamentally sound companies that will benefit from capital investment and value-adding strategic and operational initiatives. For more information, visit [www.advancingeyecare.com](http://www.advancingeyecare.com).

### **About LIGHTMED**

LIGHTMED is a medical device and technology company focused on developing, manufacturing and marketing a wide range of innovative laser, light and diagnostic systems for the ophthalmic, dental and dermatology markets. Our leading technologies are used to treat a variety of medical conditions, improving the lives of millions of people. LIGHTMED has been in business since 1997 with its own R&D and manufacturing facilities now located in Taiwan, Japan, Israel and USA. All of LIGHTMED's products are backed by an industry-leading warranty and guaranteed with premium customer care through our sales and service centers located worldwide. For more information, visit [www.lightmed.com](http://www.lightmed.com).

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